



Hillsborough Education Foundation  
2306 N. Howard Av.  
TECO November 5, 2018

Attendance: Ray Bonti, Ken Hart, Missy Lennard, Sherell Wilson, Mike Engle and Deni Blankenship, Nancy Gonzalez, Deni Blankenship, Nicole Binder, Sam Ferlita, Ernest Fernandez, Ronnie Mason, Thomas Snyder and Rachel Walters

Meeting was called to order at 5:01 PM by Ken Hart.

**I. Executive Committee Reports**

- Minutes .....Dr. Sherell Wilson  
Please review the minutes. Deni will clarify the membership numbers from the last meeting. Missy made the motion to accept the minutes as presented, Ernie seconded the motion, with no further discussion all were in favor, motioned carried.
- Membership Report .....Missy Lennard  
831 members and approximately 181 that are not members. Ken - Increased a lot of things including 100 new members. Target the 181 after the first of the year.
- Treasurer’s Report .....Mike Engle  
Few changes – under the October column \$8158.20, new members don’t show revenue as it hasn’t happened yet. Tom made the motion to accept the budget as presented, Rachel seconded the motion, with no further discussion all were in favor, motion carried.
- Audit Report .....Mike Engle/Nancy Gonzalez  
Praised Nancy and her bookkeeping. A couple of little minor things to change.
- 2019-20 Elections .....Ken Hart/Missy Lennard/Jason Pepe  
Two-year commitment to the position. Ken asked Missy and she accepted and will work with Jason. She will be asking if you would like to help on the committee. Nicole Binder, Rachel Walters and Ronnie Mason volunteered to help. Missy will reach out to everyone to get help. Most will be done electronically.

**II. President’s Comments .....Kenneth Hart**

- Welcome  
Thank you for being here. We will do our best to be out by 6:00 PM.  
Figure out how we can get more attendance at the events we have that the donors help us pay for them. Sherell asked if we could do some kind of survey to see what members would like. Leadership – we have made HASA more relevant. Fellowship – important component of what we do but we need more. Partnership – getting partners to help put on these events instead of cost coming from members.  
Ken and Ray will work together to come up with some type of survey.  
FASA – is it worth the money to go up to Tallahassee. Ernie said that all the work should be done in Tampa first, that when you go up there its basically for hand shaking.

- Negotiation parameters and direction  
Ken will chair, and asked Ray, Missy, Ernie and Tom to be on the committee. Introduce a MOU and discussion working conditions. For example, we get health insurance, but in reality, the district could say you have to pay for it.

**III. Executive Director's Comments .....Ray Bonti**

- HASA payroll membership revenue comparing unprecedented growth from October 17 to October 18.  
2018- \$8158.20  
2017- \$7211.75  
Almost a 15% increase in payroll from new members Call to Action  
This equates to 100 new members this past year.
- HASA Aspiring Administrators - \$60.00 annual fee with automatic enrollment in HASA upon appointment to ADM. Job. (goal - 50 members from Leadership Pipeline) – There are 300 aspiring people waiting to become an administrator. Create an opportunity for aspiring leaders to become members. Have a training night to teach them some things they wouldn't learn through HR/PD. Have some socials for just them to attend with guest speakers. Nicole thinks its brilliant. Tom asked what they would get. Ray stated that they would get three things from us leading to our Leadership, Partnership and Fellowship. Sam, Sherell, nfd, and, motion carried.
- HASA goes wild reflections and plans for upcoming events TBA (spring event - personal invitations in the mail- more formal) Not well attended, need to come up with a way to get members to attend events. Ray will share more information about the Spring event at another time.
- HASA Political Philosophy - Role of Board, 2020 plans, sharing information with members  
Ray has Christie add this to the website. Ken suggested that we do not endorse a school board candidate. Share with your cohorts and get feedback on what they think. Ronnie stated that we should be very specific as to why we are endorsing a particular candidate. Nicole agrees with being very specific pointing out what is attached to some of these amendments. Ernie suggested that we check with our CPA about having a PAC. Tom stated that we just need to make the clarification of HASA PAC versus HASA.
- HASA after dark and under 40 events - plans, events - flyer  
Hard to find the younger crowd at the HASA Goes Wild event and it was hard to do. Try and have a night that has an event for the younger crowd at something like Top Golf and serve food. Tom suggested that maybe we have a Fellowship Friday somewhere. Ronnie likes this idea thinks people would enjoy that even have spouses join. Have things in different regions for people to attend a night.
- HASA Legal and Financial Freedom night – flyer  
Ray has Feb 23<sup>rd</sup> at ISC picked out, serve dinner and invite spouses.
- HASA Scholarships - volunteer from boards to update with Gwen Luney. Plus, conversation on HCC and HASA scholarship.  
Nicole asked why we can't change the requirement to where a HASA member has to recommend a kid. Tom made the motion to accept this change, Mike seconded the motion, with no further discussion all were in favor, motion carried.
- HASA December meeting - location, dinner and potential partner to pay all/part?  
Do we want to have the meeting at a restaurant this year? AXA has agreed to pay for the dinner in return be invited out to your schools to discuss.

**IV. Superintendents Roundtable Topics**

- AP salaries compared to other districts.
- APC's are moving to APA's because its less work and the same pay

**V. Roundtable Discussion**

**VI. Adjournment**

The motion to adjourn the meeting was made by Nicole, Sam seconded the motion, with no further discussion all were in favor, meeting was adjourned at 6:13 PM.

**Next Meeting: Monday, December 3rd will be at the Columbia Restaurant – Ybor City at 5:00 PM.**